

Finding Value in the **Cloud** Continuum

Five stages in journey to cloud



Strategize

to accelerate your journey to cloud



Design

a smarter and lighter cloud architecture



Migrate

IT systems using agile and phased approach



Modernize

applications for cloud native advantages



Manage

operations to ensure always-on, flexible, and automated deployments

The cloud advantage



Superior customer service

Air France-KLM - customer flight/fare search data on cloud enables automated personalized social media updates, **increasing 2017 passenger count to 32.7 million.**



Always-on mode

Cargotec Oyj - monitoring physical cargo infrastructure using cloud predicts if equipment **needs maintenance, improving safety.**



Lower costs

Malaysia Airlines - moving 80% of core applications to cloud **saves 51% IT costs,** and reduces financial process time from **10 hours to 30 minutes.**



Rapid response

Rolls-Royce - aircraft engine IoT data on cloud **improves performance** and maintenance, reducing plane downtime.